#### The Sumitomo Trust & Banking Co., Ltd. NEW YORK BRANCH

527 MADISON AVENUE, NEW YORK, N.Y. 10022 TELEPHONE (212) 326-0600

RECEIVED

FFICE OF INTERNATIONAL CORPORATE FRIANCE

November 28, 2006

06018864

Office of International Corporate Finance Division of Corporate Finance Securities and Exchange Commission 100 F Street, NE Washington, DC 20549 U.S.A.

The Sumitomo Trust and Banking Company, Limited Information Furnished Pursuant to 12g3-2(b) Under the Securities Exchange Act of 1934 File No.: 82-4617

PROCESSED

SUPPL

DEC 0 4 2006

THUMSON FINANCIAL

Ladies and Gentlemen:

The Sumitomo Trust and Banking Company, Limited, a bank organized as a joint stock company under the laws of Japan (the "Bank"), pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, as amended (the "Act"), hereby furnishes the following documents to the Commission:

#### Notice of Results of Tender Offer and Change in Subsidiaries

Notice Concerning information meeting on Financial Results for 1HFY2006

November 28, 2006

Notice Concerning additional explanatory material 1<sup>st</sup> Half Fiscal Year 2006 Ended on Sep. 30, 2006

All information and documents submitted herewith are being furnished under Rule 12g3-2(b)(1) with the understanding that such information and documents will not be deemed to be "filed" with the Commission or otherwise subject to the liabilities of Section 18 of the Act, and that neither this letter nor the furnishing of such information and documents shall constitute an admission for any purpose that the Bank is subject to the Act.

11/28/06 11:18AM

Please acknowledge receipt of this letter by stamping the enclosed receipt copy and returning it in the enclosed postage-paid envelope.

Very truly yours,

The Sumitomo Trust and Banking Company, Limited

By

Name: Toru Matsuura Title: Controller

#### Notice of Results of Tender Offer and Change in Subsidiaries

The Sumitomo Trust & Banking Co., Ltd. (hereinafter the "Offeror" or the "Company") resolved at the meeting of its Board of Directors held on October 13, 2006 to conduct a tender offer of common stock of STB Leasing Co., Ltd. (hereinafter the "Target Company" or "STBL") (the "Tender Offer"), and the Tender Offer was commenced on October 24, 2006. As the Tender Offer was completed on November 27, 2006, the Offeror announces the results of the Tender Offer as follows.

In addition, the Offeror announces that, as a result of the Tender Offer, the Target Company is scheduled to become a consolidated subsidiary of the Company as of the commencement date of settlement (December 5, 2006).

- I. Results of Tender Offer
  - . Summary of Tender Offer (published on October 13, 2006)
    - (1) Name and Address of Offeror

The Sumitomo Trust & Banking Co., Ltd. 4-5-33, Kitahama, Chuo-ku, Osaka

(2) Name and Address of Target Company

STB Leasing Co., Ltd. 2-3-4, Nihombashi, Chuo-ku, Tokyo

(3) Class of Share Certificates, etc. for Tender Offer, etc.

Common stock

(4) Tender Offer Period

From October 24, 2006 (Tuesday) through November 27, 2006 (Monday) (35 days)

(5) Price of Tender Offer

¥2,050 per share

- 2. Results of Tender Offer
  - Status of Tender
     Scheduled number of shares for Tender Offer
     Number of tendered share certificates, etc.
     Number of share certificates, etc. for purchase

20,614,300 shares 19,846,282 shares 19,846,282 shares

(2) Results of Tender Offer As stated in the Public Notice of Tender Offer as of October 24, 2006 (as amended by the "Notice of the Filing of an Amendment Statement to the Tender Offer Registration Statement and Amendment to Public Notice of Tender Offer" as of October 27, 2006 and November 16, 2006) and the Tender Offer Registration Statement (as amended by the Amendment Statement to the Tender Offer Registration Statement as of October 27, 2006, November 10, 2006 and November 16, 2006), the Offeror shall purchase all the share certificates, etc. tendered in the Tender Offer.

Number of Tendering Shareholders		Number of Share Certificates, etc. for Purchase	
832	19,846,282shares	19,846,282shares	0

(3) Method of Calculation in case of Tender Offer on Pro Rata Basis

N/A

(4) Number of Shares Held and Proportion of Ownership after Tender Offer

Number of shares held before Tender Offer: 970,000 shares (Proportion of ownership: 4.49%) Number of shares held after Tender Offer: 20,816,282shares (Proportion of ownership: 96.44%)

(Note1) In addition to the above number of shares, The Sumitomo Trust & Banking Co., Ltd. held 35,000 shares before the Tender Offer, however, the Company holds no share after the Tender Offer, under the name of The Sumitomo Trust & Banking Co., Ltd. (trust account B). Also, the above number of shares does not include the number of shares held by special related parties.

(Note2) The proportion of ownership is calculated based on the 21,584,300 issued shares of the Target Company, and is rounded to two decimal places.

(5) Funds Required for Tender Offer

40,685 million yen

- 3. Method and Commencement Date of Settlement
  - Name and Address of Head Office of Securities Company to Settle Tender Offer, etc.

Daiwa Securities SMBC Co. Ltd. (Tender Offer Agent) 1-8-1, Marunouchi, Chiyoda-ku, Tokyo

Daiwa Securities Co. Ltd. (Subagent) 2-6-4, Otemachi, Chiyoda-ku, Tokyo

(2) Commencement Date of Settlement

December 5, 2006 (Tuesday)

(3) Method of Settlement

A Notice of Tender Offer, etc. will be mailed to the address of the tendering shareholders (in the case of foreign shareholders, to the addresses of their standing agents) without delay after the expiration of the Tender Offer Period.

The Tender Offer will be conducted in cash. The Tender Offer Agent or the Subagent shall, promptly from the commencement date of settlement, remit the sale price for the purchased share certificates to the location designated by the tendering shareholder or pay out the sale price at the head office or Japanese branch of the Tender Offer Agent or Subagent that accepted the tender, in accordance with the direction of the tendering shareholder.

4. Place where a Copy of the Tender Offer Report is Available for Public Inspection

Head Office of The Sumitomo Trust & Banking Co., Ltd. 4-5-33, Kitahama, Chuo-ku, Osaka

Tokyo Stock Exchange, Inc. 2-1 Nihombashi Kabutocho, Chuo-ku, Tokyo

#### II. Change in Consolidated Subsidiaries

As a result of the Tender Offer, the Target Company is scheduled to become a consolidated subsidiary of the Company as of the commencement date of settlement (December 5, 2006).

1. Summary of New Consolidated Subsidiary

(1) Corporate Name:

STB Leasing Co., Ltd.

(2) Representative:

Jiro Araki, President and CEO

(3) Address of Head Office:

2-3-4, Nihombashi, Chuo-ku, Tokyo

(4) Date of Incorporation:

July 1, 1985

(5) Main Business:

General Leasing Business

(leasing, installment sales, business loans and

other related businesses)

(6) Fiscal Year-End:

March 31

(7) Number of Employees:

350 (consolidated, as of March 31, 2006)

(8) Amount of Capital:

5,064 million yen (as of March 31, 2006)

(9) Total Number of Issued Shares:

21,584,300 shares (as of March 31, 2006)

#### (10) Major Shareholders and Shareholding Ratio (as of March 31, 2006)

SUMISHIN CARD CO., LTD.		11.17%
Sumishin Realty Co., Ltd.	!	9.73%
Sumisho Lease Co., Ltd.	7	9.27%
AIFUL Corporation	,	8.09%
Promise Co., Ltd.		8.09%
The Sumitomo Trust & Banking Co., Ltd.	,	4.99%
Japan Trustee Services Bank, Ltd. (trust account)	;	4.56%
Sumishin Information Service Co., Ltd.	•	4.18%
NEC Corporation	i	4.04%
The Shinsen Company, Limited		3.39%

#### (11) Trend of Results in Recent Fiscal Years

#### [Non-Consolidated]

	Fiscal year ended in March	Fiscal year ended in
	2005	March 2006
Sales Revenue	127,295 million yen	125,124 million yen
Gross Profit on Sales	7,998 million yen	7,674 million yen
Operating Profit	4,597 million yen	4,340 million yen
Ordinary Profit	4,798 million yen	4,727 million yen
Net Income	3,969 million yen	2,977 million yen
Total Assets	455,777 million yen	481,742 million yen
Net Assets	28,406 million yen	34,713 million yen

Dividend per Share	20.00 yen	24.00 yen
(Interim Dividend per Share)	(7.50 yen)	(12.00 yen)

#### [Consolidated]

	Fiscal year ended in March 2005	Fiscal year ended in March 2006
Sales Revenue	149,875 million yen	163,696 million yen
Gross Profit on Sales	11,231 million yen	11,771 million yen
Operating Profit	5,980 million yen	6,590 million yen
Ordinary Profit	6,278 million yen	6,938 million yen
Net Income	4,934 million yen	4,431 million yen
Total Assets	524,507 million yen	524,695 million yen
Net Assets	32,369 million yen	40,136 million yen

#### 2. Scheduled Date for Change in Consolidated Subsidiaries

December 5, 2006 (Tuesday)

#### III. Future Prospects

As a result of the Tender Offer, the Target Company is scheduled to become a consolidated subsidiary of the Company as of the commencement date of settlement (December 5, 2006). After the Tender Offer, the Company plans to make STBL a wholly-owned subsidiary by a share exchange for the purpose of conducting prompt decision-making for intra-group restructuring. However, the details of the share exchange between the Company and STBL (including, in accordance with the applicable laws and regulations, a share exchange without the approval of a general meeting of shareholders or a share exchange where cash is delivered as consideration) have not been determined as of the date hereof. The Offeror will announce the details when they are determined upon consultation with the Target Company.

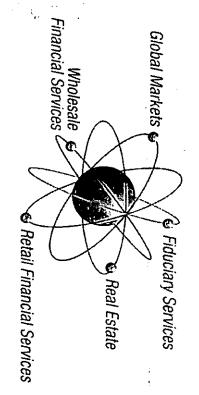
Further, there is no effect on the published forecast results of STBL for the fiscal year ending in March 2007.

End -

For enquiries, please contact IR Office, Financial Management Department The Sumitomo Trust & Banking Co., Ltd. Telephone: +81-3-3286-8354, Fax: 81-3-3286-4654



Sumitomo Trust & Banking Co., 11d.



OFFICE OF INTERNATION L

200 MOV 30 FOLLOWS

## Information Meeting

Financial Results for 1HFY2006

November 28, 2006

- ► 1HFY2006\_financial\_results
- ► Forecast for FY2006
- Division & group company performance
- Path toward a sustainable growth



IRUST 住友信託銀行



1HFY2006 financial results

# 1HFY2006 financial results (Apr.2006 - Sep.2006)

- Consolidated: Achieved record high 1st half "net business profit before credit costs" and "net income"
- Nón-consolidated: Increased "net interest income" and "fee income"

#### <Consolidated>

Consolidated EPS (fully diluted)	Net income	Net operating income	Net business profit before credit costs	(in billions of Yen)
38.22 yen	63.9	99.1	105:3	1HFY2006
32.22 yen	53.7	87.9		1HFY2005
6.00 yen	10.2	11.2		Change
19%	19%	13%	4%	% change

#### <Non-consolidated>

(in billions of Yen)

Net business profit before credit costs	80.8 80.8	88.0	1.2	1%
(Net interest income (*1)	82.8	78.4	4.4	6%
Net fees & commissions (*2)	52.5	47.6	4.9	10%
Other profits	12.0	22.2	-10.1	- 46%
General and administrative expenses	60.7	60.2	0.5	1%
Net non-recurring profit	4.0	-9.7	5.7	59%
Net operating income	85.9	76.9	9.0	12%
Extraordinary income	-1.0	4.5	ტ ტ	- 123%
Net income	55.4	49.7	5:7	12%
Total credit costs	3.3	3.4	-0.0	- 3%
Dividend per share (Interim) (Yen)	8.5 yen	6.0 yen	2.5 yen	42%

<sup>(\*1)</sup> Include net trust fees of principal guaranteed trust a/c but exclude principal guaranteed trust a/c credit cost

<sup>➤</sup> TRUST 住友信託銀行

<sup>(\*2)</sup> Include net trust fees other than net trust fees of principal guaranteed trust a/c

# Breakdown of profit by business group

- Covered decrease in "net capital gain on bonds" caused by treasury and financial products business with increase of the other businesses
- Remarkable increase in profits of retail finance services, fiduciary business, and real estate business

כטומום החטווופטט						_			
			Non-co	Non-consolidated			.Co	Consolidated	
	Gross t	Gross business profit	profit	Net business	iness profit	<b>₽</b>	Net bu	Net business profit	ofit
	before	before credit costs	sts	before credit	credit costs	ांड	before	before credit costs	sts
(in billions of Yen)	1HFY2006 1HFY2005	Charles and Parket and	Change	1HFY2006	1HFY2005	Change	1HFY2006 1HFY2005	1HFY2005	Change
Wholesale financial services	52.2	51.3	0.9	34.8	34.4	0.4	47.2	43.7	3.5
Stock transfer agency services	9.7	9.3	0.4	2.4	2.0	0.3	4.7	4.0	0.7
Retail financial services	39.1	34.8	43	10.9	7.1	3.7	12.1	8.3	3.8
Treasury and financial products	28.6	37.9	-9.3	24.1	33.4	- <u>9</u> .3	24.1	33.4	-9.3
Fiduciary services	25.6	21.8	3.7	11.9	8.4	3.5	14.8	9.9	4.9
Pension asset management	18.3	16.4	1.9	8.0	5.9	2.0	8.6	6.2	2.3
Securities processing services	7.3	5.4	<u>1</u>	4.0	2.4	<u>1</u> 5	6.2	3.6	2.5
Real estate	14.8	12.3	2.4	11.1	8.4	. 27	12.6	9.1	3.5
Fees paid for outsourcing (*1)	-13.5	-12.9	-0.6	1	1		•	1	, , , , , , , , , , , , , , , , , , ,
Others (*2)	0.7	3.1	2.2	-6.0	-3.7	-24	-5.6	-3 .3	23
Total	147.5	148.2	-0.7	86:8	88.0	-1.2	105.3 101.1	101.1	41
*4 =									

<sup>\*1</sup> From FY2006, non-consolidated gross business profit before credit costs of each division is shown before "Fees paid for outsourcing."

<sup>\*2</sup> Include cost of capital funding, dividend of shares for cross-shareholdings, general and administrative expenses of headquarters



transfer agency services is before fees paid to Japan TA Solution, Ltd. Thus, that of fiduciary services is before fees paid to Japan Trustee Services Bank, Ltd. and fees paid to Japan Pension Operation Service, Ltd. That of stock

Breakdown of "Fees paid for outsourcing" by business lines is shown in page 11 of "Explanatory Material 1st Half Fiscal Year ended on Sep.30, 2006"

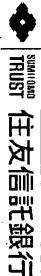
# Contribution of major group companies to consolidated financial results

- Contribution of new consolidation of First Credit and STB Real Estate Investment Management
- Sumishin Matsushita Financial Services and Businext decreased profits mainly due to non-recurring profit posted last year while other major companies continued to grow

(in billions of Yen) STB Leasing Co., Ltd.	Business group——Wholesale	Group's ownership	Con profi	solid t before	ated net bu ore credit con HFY2005	ated net business ore credit costs *1  1HFY2005 Change  0.98 -0.06	ated net business ore credit costs *1  1HFY2005 Change  0.98 -0.06	ated net business ore credit costs *1  1HFY2005 Change 1HFY2006 1H  0.98 -0.06 0.56
Sumishin Matsushita Financial Services Co., Ltd.	Wholesale	66%		2.64	- 5.48	,	- 5.48	5.48 -2.83
First Credit Corporation	Wholesale	100%	1 T 4 C 3	- 5:51	_5:51 <sup>-</sup>   -	_5:51 -  ×5:51	1	5.51
BUSINEXT CORPORATION	Wholesale	*40%		`	0.86	1	0.86	0.86 0.44
Japan TA Solution, Ltd.	Stock transfer agency	80%		. (1) (2) (2) (2) (2) (3)	1.93		1.93	1.93 0.37
Surnishin Guaranty Co., Ltd.	Retail	100%	-	1.14	1.14 0.79	4	1.14 0.79	1.14 0.79 0.34
Sumitomo Trust and Banking Co. (U.S.A.)	Fiduciary	.100%	_	1.32	_	1.32	1.32 0.94	0.94 0.38
Japan Trustee Services Bank, Ltd.	Fiduciary	*33%	<u> </u>	6 0.69	0.69 0.18	0.69	0.69 0.18	0.69 0.18 - 0.51
STB Asset Management Co., Ltd.	Fiduciary .	100%	<u> </u>	0.58	6 0.58 0.37		0.37	0.37
Sumishin Realty Co., Ltd.	Real estate	100%	-		0.977 0.88	0.97-	0.97 0.88	0.97 0.88
				·				
	Ltd. Ltd.  Ita Financial Services Co., Ltd.  PORATION  ORATION  Co., Ltd.  And Banking Co. (U.S.A.)  Invices Bank, Ltd.  Jement Co., Ltd.  Jement Co., Ltd.	(U.S.A.)	Wholesale *30%  Wholesale *30%  Wholesale 100%  Wholesale *40%  Stock transfer agency  Retail 100%  Fiduciary 100%  Fiduciary *33%  Fiduciary *33%  Fiduciary 100%	Wholesale *30%  Wholesale *30%  Wholesale *40%  Wholesale *40%  Stock transfer 80%  Retail 100%  Fiduciary 100%  Fiduciary *33%  Fiduciary 100%	Profit before credit c	Proint before credit costs 1   Group's ownership   Group's   Gro	Proint before credit costs 1   Group's ownership   Group's   THFY2005   THF	Profit before credit costs 1   2   2   2   2   2   2   2   2   2

Affiliates subject to the equity method. The others are consolidated subsidiaries.

Amortization of goodwill: Sumishin Matsushita Financial Services 1.0 bn, yen, First Credit 3.1bn. yen, etc



Affiliates: Net operating income (adjusted non-recurring items) X %ownership - intergroup transaction (dividend payment, etc.) Consolidated subsidiaries: Net operating income (adjusted non-recurring items) - intergroup transaction (dividend payment, etc.)

## Net interest income breakdown

- Net interest income increased due to loan balance expansion while loan deposit margin decreased by 3 b.p. year on year
- Signs of bottoming out of loan deposit margin contractive tendency mainly because mid to long term interest rate has increased since last year

Negotiable certificate of deposit	Deposits & Trust principal	Interest expenses	Swaps	Securities	Loans	Interest income	Domestic banking a/c and principal guaranteed trust a/c combined	Net interest income	(in billions of Yen)	<breakdown income="" interest="" net="" of=""></breakdown>
0.2	8.9	12.4	7.8	14.9	54.6	80.2	68.0	78.4	1HFY2005	` <b>₽</b>
2.2	12.5	20.5	11.5	19.8	60.7	96.4	75.7	82.8	1HFY2006	
	<u>्र</u> ु 3.6 । (3)	- 841 - 1		4.8 (2)	<b>6.1</b> .](1)	16.1	7.6	144	(Change)	

→ Increase of yield +0.05%	10.3 trillion yen to 11.2 trillion yen	- Average balance	(+3.6 billion yen)	(3) Interest on deposits & trust principal	+2.8 billion yen	→ Dividend, etc.	+2.0 billion yen	Net interest income on bonds	-2.8 trillion yen to 3.7 trillion yen	- Average balance	-(2) Interest on bonds (+4.8 billions yen)		- Average balance	(1) Interest on loans (+6.1billion yen)	
----------------------------	--	-------------------	--------------------	--	------------------	------------------	------------------	------------------------------	---------------------------------------	-------------------	--	--	-------------------	---	--

<loan-deposit (domestic="" a="" and="" banking="" c="" margin="" principal<="" th=""><th>ing a/c and p</th><th>principal</th><th></th></loan-deposit>	ing a/c and p	principal	
guaranteed trust a/c combined)>	FY2005	ъ	FY2006
	1H	2H	1 H
Average yield on loans and bills discounted	1.16%	1.09%	1.18%
Average yield on Deposits & Trust principal	0.17%	0.16%	0.22%
Loan-deposit margin	0.99%	0.93%	0.96%

loans and deposits	of interest rate renewal of	<ul> <li>No material mismatch in cycles</li> </ul>	since last year	term interest rate increase
term interest rate increase since last year  No material mismatch in cycles of interest rate renewal of	term interest rate increase since last year  No material mismatch in cycles	term interest rate increase since last year	term interest rate increase	
<ul> <li>Effect of preceded mid to long term interest rate increase since last year</li> <li>No material mismatch in cycles of interest rate renewal of</li> </ul>	<ul> <li>Effect of preceded mid to long term interest rate increase since last year</li> <li>No material mismatch in cycles</li> </ul>	<ul> <li>Effect of preceded mid to long term interest rate increase since last year</li> </ul>	<ul> <li>Effect of preceded mid to long term interest rate increase</li> </ul>	<ul> <li>Effect of preceded mid to long</li> </ul>

(4) Signs of bottoming out of loan

# Breakdown of deposits and loans by type of interest rate

- than 1 year)" & "Float interest rate (market interest rate linked)" account for 80% ---(1) Most loans have interest rate linked to market interest rate: "Fixed interest rate (more
- Limited effect of time lag of interest rates increase of deposits and loans: no material mismatch in cycles of interest rate renewal of loans and deposits ---(2)
- Mid to long term interest rate increase is key to the expansion of loan-deposit margin:"fixed interest rate time deposits (more than 1 year)" account for 50% ---(3)

#### Short-term prime rate Float interest rate Fixed interest rate Long-term prime rate <Breakdown of loans\* by types of interest rate (average balance)> (more than 1 year) (in trillions of Yen) 1HFY2005 1.3 4.7 2.6 1HFY2006 2 8 0.8 10 Composition Interest rate linked to mid to long term interest rate Interest rate renewed in every 6 months Approx. 40% Approx. 30%

			-	•
Interest rate renewed in every 6 months Approx. 35%	16%	1 1 2	0.8	Fixed interest rate time deposits (less than 1 year) Ordinary deposits
Interest rate linked to mid to long term interest rate (3) Approx. 50%	49% <del>-</del> 24%	5.3 2.6	4.6 3.3	Fixed interest rate time deposits (more than 1 year) Float interest rate time deposits & principal guaranteed trust
	Composition	1HFY2006	1HFY2005	(in trillions of Yen) 1HFY2005 1HFY2006 Composition
	ge balance)>	t rate (avera	of interes	<breakdown (average="" balance)="" by="" deposits*="" interest="" of="" rate="" types=""></breakdown>

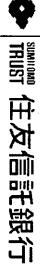
\*Domestic banking a/c and principal guaranteed trust a/c combined



## Fee revenue breakdown

- Remarkable increase of "Other trust fees" mainly due to increase in trust fees for pension asset management and securities processing of mutual funds
- ▶ Real estate related fees and Retail sales commissions of mutual fund and individual annuity continue to grow

	. Total	International business	Fees paid for outsourcing (custody & pension administration)	Real estate	Retail financial services	Stock transfer agency services	Wholesale financial services	Domestic business	Net fees and commissions	Securities processing services	Corporate pension, Public pension	Other trust fees	(in billions of Yen)	<consolidated></consolidated>
	74.5	3.0	-7.2	16.0	13.4	10.4	21.8	43.5	46.6	5.8	15.7	27.8	1HFY2006	
	64.1	2.1	-6.7	14.2	11.0	10.0	20.0	38.4	40.6	4.2	14.4	23.5	1HFY2005	
3 T A F	64.1	0.9 43%	-0.5	1.8	2.3 21%	0.4	1.8 9%	5.0 13%	5.9	1.6 38%	1.3 9%	4.3 19%	Change % Change	
		Global custody 0.4		Asset management 0.9 Retail brokerage 0.7	Sales commission of mutual fund, etc. 1.8		First Credit 1.8	Asset management of mutual fund 0.7		Custody of mutual fund 1.3	Pension asset management 0.9	Real estate administration 0.6 Other pension management 0.7	(in billions of Yen)	Major factor of increases



### Non-performing loans

- "Loans to special mention debtors (excluding substandard loans)" decreased mainly due to migration to better categories of new loan made last year
- Approx. 4 billion yen of net credit costs due to migrations of better/worse categories

.Banking\_a/c. (in billions of Yen) Total credit costs Trust a/c - Migration to better categories & balance decrease, etc. Migration to worse categories Approx. 17.0 billion yen <Break down of total credit costs (non-consolidated)> Final disposal Negative figure indicates profit due to write backs Net transfer to reserves\* Write-offs & sales, etc reserves, etc Net transfer to general reserves Net transfer to specific loan loss Approx. 1.0 billion yen Approx. 13:0 billion yen 1HFY2006 ပ္ပ 0.6 ω N ယ 0 ယ ထ တ ယ 1HFY2005 Net yen 4.0 billion Approx. ယ် 5.9 ယ **4** <u>၂</u> ယ <u>د</u> و <u>.</u> <Balance and ratio to total loan balance of NPLs (non-</p> 600 400 500 100 200 300 (in billions of Yen) consolidated; banking a/c and principal guaranteed trust a/c combined)> <u>...</u> 502.0 1.8% Bankrupt/Practically-bankrupt (Left)—— Doubtful (Left) Special mention (excluding substandard) (Left) 15:5 Substandard (Left) Ratio to total loan balance (Right) 350.4 0.9% 452.9 -0:8% 340.

3.0%

2.0%

1.5%

2.5%



0

FY2003

FY2004

FY2005

1HFY2006

0.0%

0.5%

1.0%

#### Securities portfolio

- ▶ Posted "net capital gains" (5 billion yen) and simultaneously improved "unrealized gains/losses" on domestic and foreign bonds
- Reduced risk volume of JGB and remained the same balance of foreign government bonds

< Change in cost and net unrealized gains/losses of securities for securities market price available

(consolidated/after devaluation)	aluation)>	Book value			Cost		Net unre	Net unrealized gains/losses	losses
	1HFY2006	FY2005	(A) (B)	1HFY2006	FY2005	(5)	1HFY2006	FY2005	
(in billions of Yen)	(A)	(B)	(A) - (D)	, (C)	(D)	(c) - (D)	· (E)	(F)	(E) - (F)
Held-to-maturity debt securities	803:6	838.8	-35.2	803:6	838.8.	-35.2	-1.9 <sub> </sub>	-6.8	4.9
Available-for-sale securities	4,369.4	4,369.4 4,363.2	6.1	3,984.9   3,951.4	3,951.4	33.5	(384.4)	411.8	-27.3
Stocks	870.9	911.3	-40.4	466.3	463.9	2.4	404.6	447.4	-42.8
Japanese bonds	1,223.8	1,223.8 1,392.7	-168.8	-168.8 1,230.6	1,411.3	-180.7	-6.7	-18.6	11.8
Foreign bonds and others	2,274.5 2,059.1	2,059.1	215.4	215.4 2,287.9 2,076.1	2,076.1	211.8	<u>-13.4</u>	-17.0	3.6
				11.		- 10			•

<change balance="" in="" jgb="" of="" po<="" th=""></change>
ortfolio (
(non-consolidated)>

Book value (Market value)

<Change in balance of foreign government bond portfolio\*

(non-consolidated)>

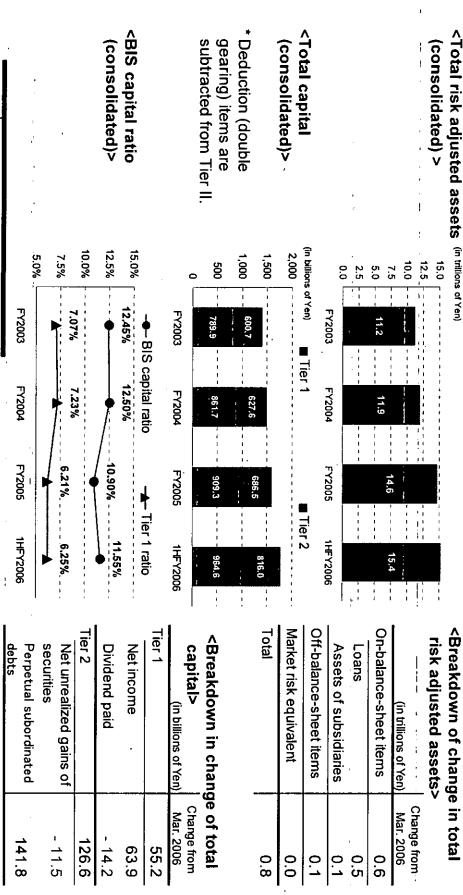
0.09	(A)-(B) 0.09	6.8		-6.6	114.8 48.5 69.9 8.8	-48.5	114.8	(A) - (B)
0.69	FY2005 (B)	119.7 1,385.9	119.7	149.9	508.1	488.0	239.8	FY2005 (B)
0.78	1HFY2006 (A)	126.5 1,373.4	126.5	141.0	439.4 438.1	439.4	354.7	1HFY2006 (A)
Total	(in trillions of Yen)		Floating-rate		10 years	5 years	1 year	(in billions of Yen)
			Over 10 years	Over	ress man	Less man Less man Less man	Less man	



 Foreign government bonds managed in business of treasury and financial products (shown in cost)

#### Regulatory Capital

- growth rate was normalized Increased "total risk adjusted assets" mainly due to increase of loan balance while its
- Enhanced buffer in regulatory capital by 500 million pounds perpetual subordinated bonds issuance in euro markets



	risk adjusted assets>	Breakdown of change i
_	S V	ige
		크.
		in total

	debts
141.8	Perpetual subordinated
- 11.5	Net unrealized gains of securities
126.6	er 2
- 14.2	Dividend paid
63.9	Net income ·
55.2	er 1
Mar. 2006	(in billions of Yen)
Change from	capital>

## Forecast for FY2006



TRUST 住友信託銀行

### Forecast for FY2006

- Added increase in 1HFY2006 to full year forecast announced in May 2006 except increase in treasury and financial products business
- ▶ 17 yen for dividend forecast of payout ratio of 23.7% to the full year consolidated net income forecast

	•		
23.9% - 23.7%		20.0%	Consolidated dividend payout ratio
15.0		12.0	Dividend per common stock (Yen)
		9.7	i cital cical costs
20 0 12 888		7.0	Total credit costs
90.0	_	88.4	Net income
0.0	١	0.2	Extraordinary income
150.0		148.2	Net operating income
5.0		-6.5	Other non-recurring items
20.0		9.7	Credit costs
165.0	·	164.6	Net business profit before credit costs
			<non-consolidated></non-consolidated>
105.0		100.0	Net income
175.0		171.9	Net operating profit
200.0 210.0.	$\Box$	196.2	Net business profit before credit costs
Previous forecast FY2006 as of May 2006)	(Previous forecastas of May 2006)	(Actual)	<consolidated></consolidated>
006 Forecast for	FY2006	FY2005	(in billions of Yen)



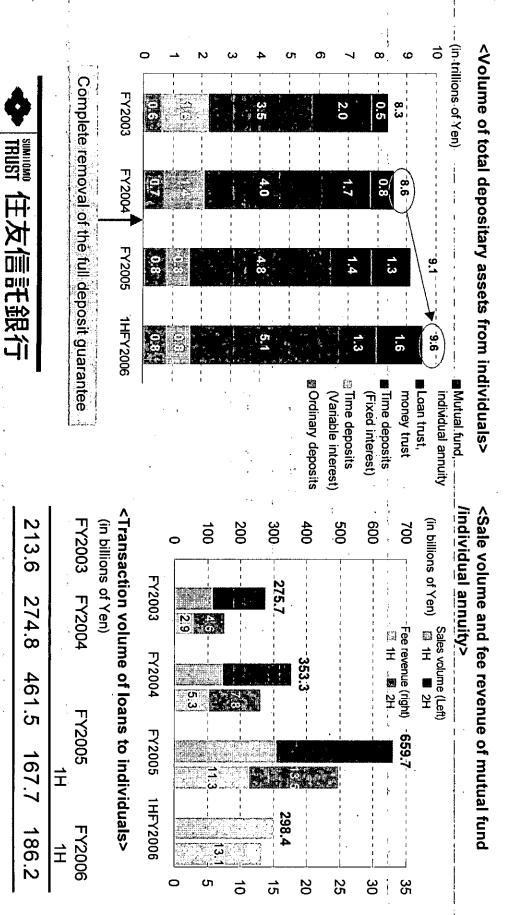
# Division & group company performance



IRUST 住友信託銀行

## Retail financial services

- Increased total depositary assets both in deposits and mutual fund/individual annuity Achieved 11.6% increase since Apr.2005
- Steadily increased fee revenue of mutual fund/individual annuity sales due to increased annual management fee of mutual fund although sales volume remained the same



# Wholesale financial services & Loan portfolio

- Expanded volume of market based loans while growth rate was normalized
- Slower pace of market-based loan related fee revenue accumulation due to decrease in syndicated loan arrangement fee

<Balance of loan portfolio (Non-consolidated)>

Market-based loar

(in trillions of Yen) ☐ Individual loan — ■ Entrusted assets for securitization Conventional corporate loan (excluding real estate securitization)

FY2003 10.9 6 1.9 IIIFY2004 6 2.9 FY2005 13.2 8 4.0 8 1HFY2006 13.7 Œ 8 : . FY2006 (Plan) 14.2 图

12

5

4

6

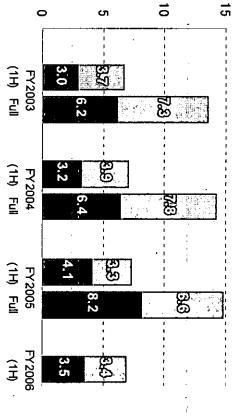
Note: ABS, CLO and corporate bonds Market based loans include bonds with credit risk, such as

inust 住友信託銀行

<Revenue of securitization (excluding real estate</p> securitization)>

<Fee revenue of market-based loan>

(in billions of Yen) Market-based loan related fees Revenue of securitization arrangement



<Breakdown of market-based loans>

Total	Overseas branches (CLO, ABS, High yield loan)	Syndicated loan, Loan purchase in secondary mkt, ABS	Real estate non recourse loan, Project finance	(in billions of Yen)
2,850.3	896.1	1,188.1	766.1	FY2004
4,027.1	896.1 1,177.4	1,953.2	896.5	FY2005
4,415.9	1,335.6	2,050.7	1,029.6	1HFY2006

## Treasury and financial products

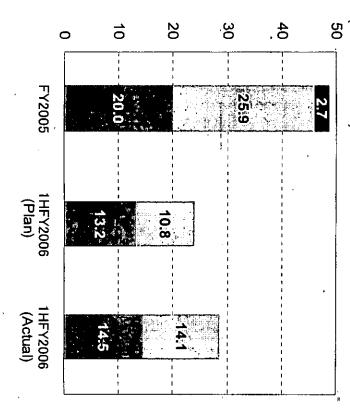
- Exceeded planned realized gain in "financial operations" and "proprietary investment" by capturing timing of interest rate decrease in Japan, US and Euro market
- Steadily increased revenue in "customer services" and contributed to stabilization of revenue

### <Breakdown of net business profit>

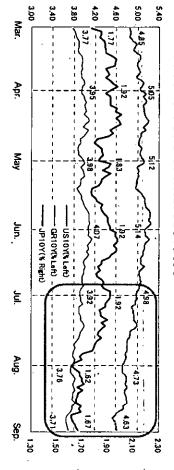
- Financial operations + Investment operations (2H)

  ☐ Financial operations + Investment operations (1H)
- Marketing Functions

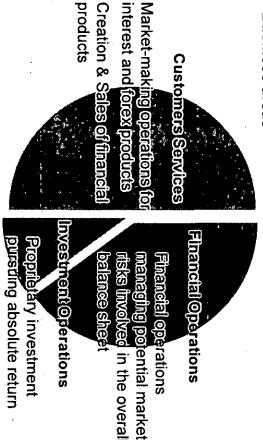
#### (in billions of Yen)



## <Market conditions of interest rates>



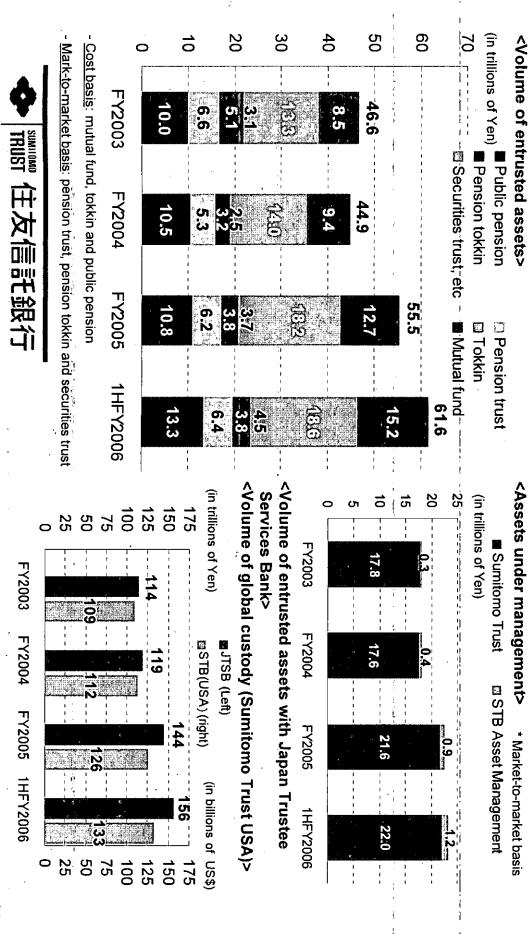
#### <Business areas>



❤ IRUST 住友信託銀行

#### Fiduciary business

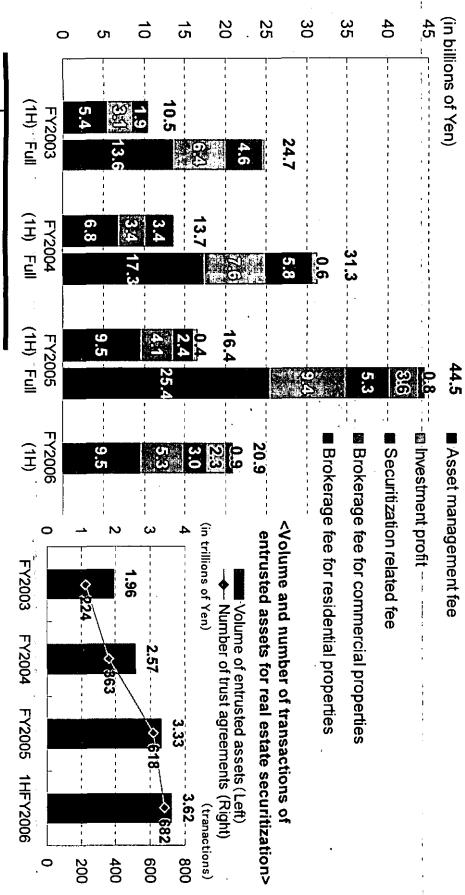
- Substantially increased volume public pension and mutual fund of total entrusted assets mainly due to increase of
- Steadily increased assets under management and custody of group companies



### Real estate business

- Increased brokerage fee year on year reflecting continuously favorable market situation
- asset management fee on real estate Diversified revenue sources such as securitization fee, proprietary investment profit and

## <Gross profit of real estate business>



# Sumishin Matsushita Financial Services

- Decreased profits mainly for non-recurring profit (writebacks due to unifying standard for reserves) posted last year (-1.7 billion yen)
- Planning to cover shortfall of lease revenue with revenue from more profitable installment finance and loans

Shareholders equity	Loans	Trade a/c receivables	Leasing assets	Totaliassets.	(in billions of yen)	Major balance sheet items		Net income before tax	Net operating income	G&A expenses	Net business profit	ijotalisales wilme	(in billions of yen)	Major income statement items
68.3	63.2	133.3	326.3	557.9		I I I	11.5	2.6	2.5	8. 8	2.3	167.4		౼
0.7	0.8	0.3	32.9	<b>35.</b> 1	Change	HFY2006		- 2.4	- 2.9	- 0.5	42.8°	44.8	Change	HFY2006
67.5	62.4	133.0	293.3	59 <u>27</u>	FY2005		ි <b>නු</b> ම	5.0	5.4	9.4	52	1229		1HEY2005
C	<b>5</b>	100	200	3	300	Ş	(in billions	<change< td=""><td>- (Plan</td><td>- I rust</td><td>   <u>a</u>  ;</td><td>-Loan</td><td>- Op</td><td>Enhan</td></change<>	- (Plan	- I rust	   <u>a</u>  ;	-Loan	- Op	Enhan
FY 2002		193.5		113.8	307.3	1	9	<b>=</b> 5	, –	´ ~		n for	eratin	ancen
FY 2003		193.5 <mark></mark> 190.3	<u> </u>	108.4	298.6		) en)	total s Lease	anking	agency		renov	g leas	nent o
2002 FY2003 FY2004	,	163.5		116.5	279.9		1 1 1 1 1 1 1 1	in total sales volume*> ■ Lease Installment fin	agency			ation, Sa	- Operating lease, factoring	f produc
FY2005 F (1H) Full	68.0	172.5	122.9	117.6	293.3		• 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	total sales volume*> Lease ■ Installment finance and others	Banking agency, New credit cards			for renovation, Sales finance	ing	cement of product line-ups
FY2006 (1H)	106.9	, S	167.4°		1		 	thers	cards					• •



<sup>\*</sup> Applied new standard from FY2006. Tables and chart above shown in new standard from 1HFY2005

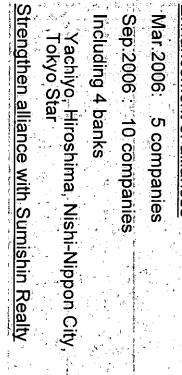
<sup>-14.6</sup> billion yen change in FY2005 due to changing from old to new standard

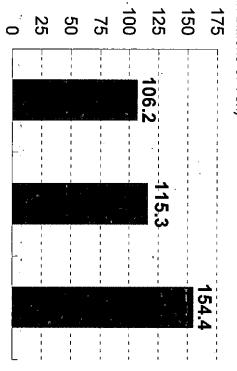
#### First Credit

- Substantially expanded loan balance and increased profit due to favorable market condition of real estate and effect of Sumitomo Trust brand
- Enhanced alliances with regional banks to increase transaction volume

	S.	ie to write back	licates profit di	* Net transfer to reserves. Negative figure indicates profit due to write backs.	
175 [	0.8	1.9	S 1.0	Gredit cost*	
<change balance="" in="" loan=""></change>	:ä <u>.</u> 0	1.9	4.9	Net income	
Strengthen alliance with Sum	3.0	1.4	4.5	Net income before tax	
Tokyo Star	2.1	2.2	4.3	Net operating income	•
Yachiyo, ⊞iroshima, Nishi	1.9	1.2	; 3.1	G&A expense	
Including 4 banks	ა. 8	3.6	7.5	Profit from loan business	
Sep.2006 10 companies	2.0	2.2	4.3	INet business profit	
Mar.2006: 5 companies		Change	( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	(in billions of yen)	
Enhancement of alliances	1HEY2005	1HFY2006	THD	Major income statement items	

Shareholder's equity	Reserves	Loans	Total assets	(in billions of yen)	Major balance sheet items
32.2	-6.7	154.4	1.191		145
4.9	-1.2	39.1	1.85	Change	1HFY2006
27.3	-5.4	115.3	6'ZZ	1 2000	EV2005







FY2004

FY2005

1HFY2006

## Other strategic investments

- Repaid and refinanced public fund of Yachiyo Bank and started various business alliances
- Continued preparation for a new Internet-based bank to commence business in 1HFY2007(Apr.2007 – Sep.2007)

## **Alliance with Yachiyo Bank**

## Outline of strategy and investment

- Regional bank centered in Tokyo Met. Area (84 offices in Tokyo and Kanagawa)
- Preferred shares, etc. for 43 billion yen
- Selling Sumitomo Trust's products through intensive sales channel in area with lots of affluent people

## New Internet-based Bank/Alliance with SBI group

## Outline of strategy and investment

- 50/50 joint venture with SBI group & Various business alliances with SBI group
- 10 billion yen for initial capital for 50% stake
- New brand to attract younger generation including clients of SBI E\*Trade Securities

#### Progress to date

- Refinancing (August/September)
  Preferred share/subordinated convertible bonds 30 billion yen in total & Common shares 5%
- → Potential ownership Approx. 36%
- Commencement of business alliances (June) Sales of mutual funds managed by STB Asset Management
- (July) Affiliated ATM network, estate & will services, real estate business, alliance with First Credit
- 1HFY financial results of Yachiyo Bank Consolidated net income 4.6 billion yen (1.2 billion yen increase year on year)

#### Progress to date

- Commencement of business alliances with SBI group Co-development of mutual fund (Morningstar) Sales of mutual fund managed
- by STB Asset Management (SBI E\*Trade Securities) Introduction of candidates of private banking clients (Private company owner)
- Establishment of a new Internet-based bank preparatory company (April)
- Decided product/service line-ups and business management system
- Developing infrastructure including operating system Planning to commence business in 1HFY07



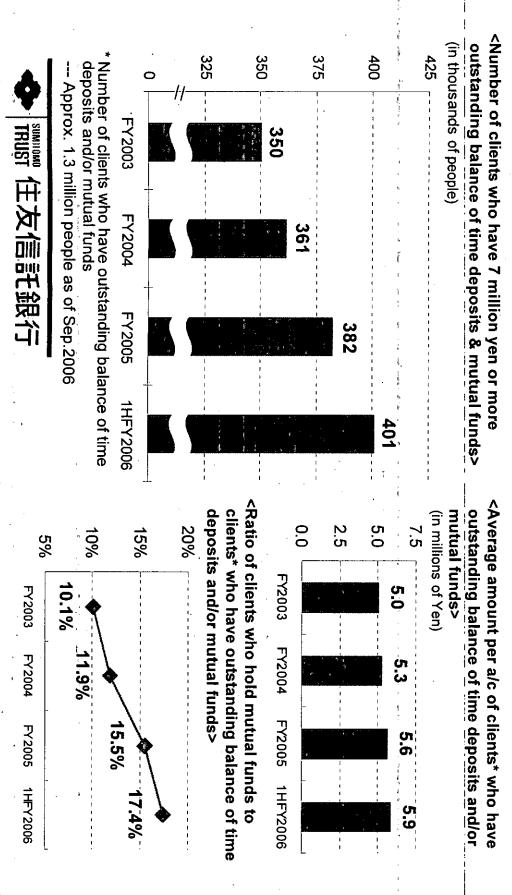
# Path toward a sustainable growth



TRUST 住友信託銀行

## Growth of retail franchise

- Aiming "the principal bank for asset management": Achieved sure and steady increase of total asset per client
- Steadily preparation for massive retirement of baby boomers (branch renovation, new offices, personnel increase, and advertisement strategy)



# Growth of franchise of fiduciary business (Corporate pension)

- Continuously won battle over funds of corporate pension among asset managers
- Improved profitability & market share through sales of high add-value products

<Market share of pension trust among all trust banks> Change in volume of entrusted assets of pension trust due to reallocation of funds among asset managers>

200

--190;8:-

100

85:7

50

0

FY2003

FY2004

(2H)

ŒΉ

(2H)

150

Þ

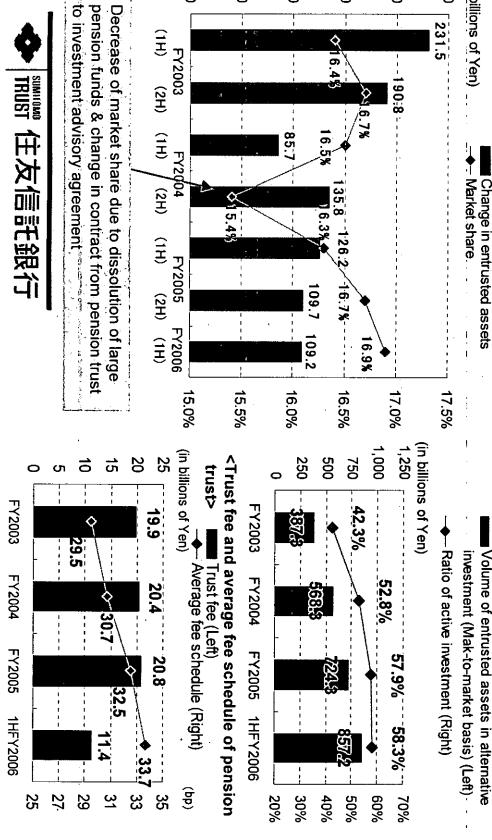
16.4%

06.3%

(in billions of Yen)

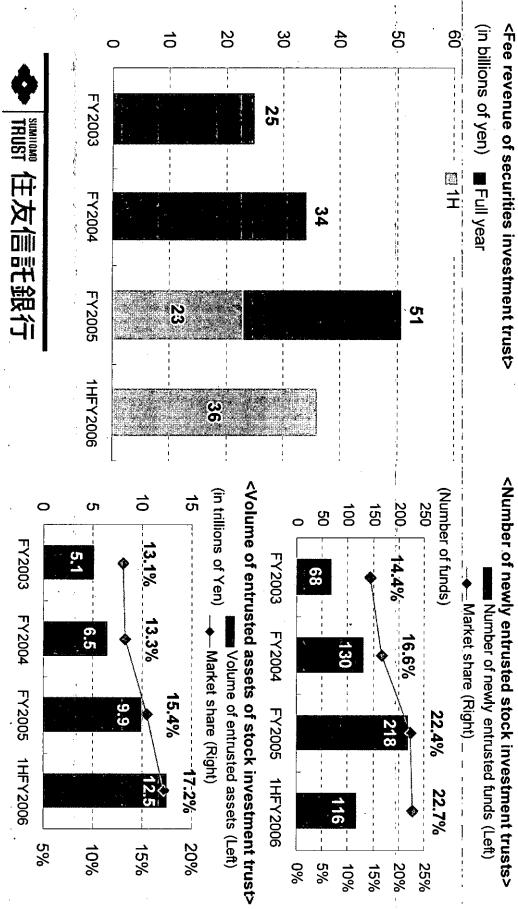
231.5

< Volume of entrusted assets in alternative <Ratio of active management (corporate pension)> investments> ■Volume of entrusted assets in alternative



# Growth of franchise of fiduciary business (Securities processing service)

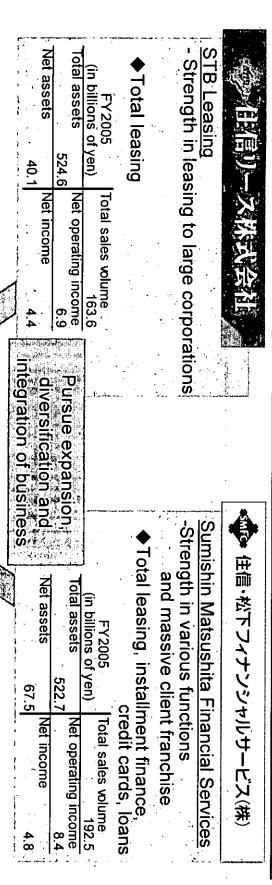
- Substantially increased trust fee of mutual fund capturing "shift from deposits to savings"
- Enhanced market share by sales promotion focusing on winning trustee as many new funds of stock-type investment trust as possible



# Reinforcement of inter-group strategy

- Conducted TOB of STB Leasing (Oct.24, 2006 Nov. 27, 2006) aiming 100% ownership
- Pursue intergroup reorganization of STB Leasing and Sumishin Matsushita Financial Services in 2008

(Objective of TOB of STB Leasing) Efficiently utilize management resources in group + Improve consolidated profit (27.5% ownership in real term ———> Pursue 100%)



Pursue intergroup reorganization in 2008

financing small and medium companies and individuals A full line service finance company with function of



RECEIVED

9n 31 c 0 6 NON 9007

SONVIALS TA BORROS

# Additional explanatory material

1st Half Fiscal Year 2006 ended on Sep. 30, 2006

The Sumitomo Trust and Banking Co., Ltd.

#### **Table of Contents**

1. Summary of income/expenses in domestic/international business	
2. Summary of interest-earning assets/interest-bearing liabilities in domestic/international business	2
3. Maturity ladder of securities	3
4. Maturity ladder of swaps	4
5. Balance of principal guaranteed trust a/c	5
6. Migration analysis of loans in special mention or worse categories	6
7. Risk managed loans by industry	7
8. Reserves for possible loan losses	8

1. Summary of income/expenses in domestic/international business (Non-consolidated) <Banking a/c>

of the contraction of the company of						
		1HFY2006			1HFY2005	
The second of th	Domestic business International business	itional business	Total	Domestic business	International business	Total
Trust fee income	35,867	•	35,867	32,083	1.	32,083
Net interest income	67,618	7,105	74,723	58,178	10,319	68,497
Interest income			1,330			827
	91,106	66,562	156,338	73,272	47,697	120,142
Interest evnences	; ; ;	1	1,330	. + 1	and the second s	827
TIRCICOL CAPCINOCO	23,488	59,457	81,615	15,093	37,378	51,644
Net fees and commissions	24,847	-138	24,709	24,747	-641	24,106
Fees and commissions received	42,906	1,534	44,440	41,629	1,145	42,775
Fees and commissions paid	18,058	1,672	19,731	16,881	1,787	18,668
Net gains on trading	3,186	426	3,612	2,609	-191	2,418
Trading revenue	3,186	426	3,612	2,474		2,470
Trading expenses		•		-135	186	51
Net other operating income	-2,900	11,344	8,443	6,069	13,721	19,791
Other operating income	2,029	16,492	18,521	7,588	21,173	- 28,761
Other operating expenses	4,929	5,148	10,078	1,518	7,451	8,970

Note: Figures in the upper rows in Interest Income and Interest Expense show interests that accrue from transaction between domestic business and international business.

# 2. Summary of interest-earning assets/interest-bearing liabilities in domestic/international business (Non-consolidated) <Banking a/c>

#### Domestic business

	H	Millior HFY2006	is of Yen, p	Millions of Yen, percentage points	HFY2005	
	Average balance	Interest	Yield	Average balance	Interest	Yield
Interest-earning assets	15,286,954	91,106	1.18%	12,545,198	73,272	1.16%
Loans	9,712,623	55,895	1.14%	8,600,809	49,235	1.14%
Investment securities	3,708,378	19,696	1.05%	2,807,386	14,672	1.04%
Call loans and bills bought -	199;359	143	0:14%-	48,033		
Due from banks	2,717	0	0.02%	10	0	0.00%
Interest-bearing liabilities	15,181,181	23,488	0.30%	12,392,500	15,093	0.24%
Deposits	9,264,122	12,296	0.26%	8,356,192	8,713	0.20%
Negotiable certificates of deposit	2;251;684	2,212	0.19%	1,708,245	269	0.03%
Call money and bills sold	458,803	279	0.12%	307,924	2	0.00%
Commercial paper		•	•		ı	
Borrowed money	355,946	1,865	1.04%	145,016	1,410	1.94%

#### International business

Borrowed money	Call money and bills sold	Negotiable certificates of deposit	Deposits	Interest-bearing liabilities	Due from banks	Call loans and bills bought	Investment securities	Loans	Interest-earning assets	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
308,344	6,140	211,271	1,185,228	3,672,749	289,391	71,574	2,206,243	1,053,795	3,641,302	Average balance	
3,797	153	5,530	26,100	59,457	6,598	1,812	41,857	25,010	66,562	Interest	Million HFY2006
2.45%	4.98%	5.22%	4.39%	3.22%	4.54%	5.05%	3.78%	4.73%	3.64%	Yield ⊼	Millions of Yen; percentage p
305,909	18,329	39,611	937,841	3,093,092	193,066	45,144	2,017,260	782,800	3,063,439	Average balance	centage points 1H
2,874	305	694	15,285	37,378	3,038	728	34,080	14,376	47,697	Interest	FY2005
1.87%	3.32%	3.49%	3.25%	2.41%	3.13%	3.21%	3.36%	3.66%	3.10%	Yield	

3. Maturity ladder of securities (Non-consolidated) <Banking a/c>

37,927	37,927			***************************************				Sep. 2006	
32,092	32,092							Mar. 2006	Foreign stocks
1,881,213		394,940	402,464	325,404	411,698	226,513	120,191	Sep. 2006	•
1,746,238		362,229	472,003	241,118	431,977	204,412	34,498	Mar. 2006	Foreign bonds
2,452,847	287,945	395,245	421,213	329,320	459,118	348,393	211,609	Sep. 2006	
2,252,971	278,945	362,534	501,079	246,661	456,960	310,059	96,731	Mar. 2006	Foreign securities and others
1,186,590	1,186,590						-	Sep. 2006	
1,239,508	1,239,508							Mar. 2006	Japanese corporate stocks
825,744	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,141	22,883	83,662	188,236	326,177	202,642	Sep. 2006	
979,470	,	2,292	19,933	64,416	203,202	364,697	324,927	Mar. 2006	Japanese corporate bonds
73,089			33,999	4,683	13,612	14,880	5,913	Sep. 2006	
80,163	:   	} 	32,060_	_5,989_	16,781	20,822	4,508	_Mar. 2006	_Japanese municipal bonds
1,373,429		141,074	246,652	191,508	140,913	298,548	354,731	Sep. 2006	
1,385,944		149,923	266,742	241,375	246,199	241,861	239,842	Mar. 2006	Japanese government bonds
Total	No maturity	Over 10 years	is to	Millions of Yen 5 years to 7 year 7 years 10 y	3 years to 5 years	1 year to 3 years	Less than		
				0.7	を受けなった。 ・ は最大的に				

Note: The amounts in the table above are B/S value.

#### 4. Maturity ladder of swaps

(Non-consolidated)

			Millions of Y	/en	
		Less than 1 year	1 year to 5 years	Over 5 years	Total
Market value applied	Mar. 2006	8,539,028	37,298,688	16,837,418	62,675,135
	Sep. 2006	8,560,692	45,890,476	23,262,155	77,713,323
Fix Rcv-Fl Pay	Mar. 2006	3,724,065	18,118,982	8,322,822	30,165,870
	Sep. 2006	3,932,071	22,442,014	11,909,057	38,283,142
FI Rcv-Fix Pay	Mar. 2006	4,192,862	18,021,476	8,222,446	30,436,786
	Sep. 2006	4,406,621	22,013,198	11,059,948	37,479,768
FIRcv-FI Pay	Mar. 2006	622,100	1,158,228	292,150	2,072,478
	Sep. 2006	222,000	1,435,262	293,150	1,950,412
Hedge accounting applied	Mar. 2006	394,083	3,355,853	1,078,045	4,827,981
	Sep. 2006	756,482	3,205,429	1,264,128	5,226,040
Fix Rcv-Fl Pay	Mar. 2006	349,754	2,870,122	850,077	4,069,955
	Sep. 2006	682,310	2,674,357	807,070	4,163,737
FI Rcv-Fix Pay	Mar. 2006	42,328	485,730	. 227,967	756,026
	Sep. 2006	72,172	531,071	457,058	1,060,302
FI Rcv-FI Pay	Mar. 2006	2,000	-	-	2,000
·	Sep. 2006	2,000	•	•	2,000

5. Balance of principal guaranteed trust a/c (Non-consolidated)

		Millions	Millions of Yen				Millions of Yen	of Yen	
	Sep. 2006	Mar. 2006	Sep. 2005	Change from Mar. 2006 to Sep: 2006		Sep. 2006	Mar. 2006	Change from Sep. 2006 Mar. 2006 to Sep. 2005 Sep. 2006	Change from Mar. 2006 to Sep. 2006
Total assets	921,502	1,218,173	1,104,676	-296,670	Total assets	837,280	937,096	1,016,241	-99,816
Loans	410,104	167,347	174,423	242,757	Loans	1	384,405	464,465	-384,405
Securities	29,217	43,787	43,620	-14,570	Securities		9,609	26,059	-9,609
Others	482,181	1,007,038	886,632	-524,857	Others	837,280	543,082	525,717	294,198
Total liabilities	921,502	1,218,173	1,104,676	-296,670	Total liabilities	837,280	937,096	937,096 1,016,241	-99,816
Principal	919,227	1,216,743	1,102,798	-297,515	Principal	829,453	927,283	927,283 1,004,356	-97,830
Reserve for possible impairment of principal	852	504	524	347	Reserve for possible impairment of principal ·	4,630	5,011	5,431	-380
Others	1,422	925	1,353	496	Others	3,196	4,801	6,453	-1,605

(2HFY2005)						-	•	
	- :			Billior	Billions of Yen			
					i _ 1	Change		
	Sep. 2005	Mar. 2006	Change	Downgrade (+) Downgrade		Upgrade (+)	Upgrade (-) W	Write-off, sales, or collection
Bankrupt/practically bankrupt	42.2	7.3	-34.9	1.3	•	•	-0.4	-35.8
Doubtful	20.6	19.3	-1.3	7.2	-0.7	0.1	-0.7	-7.3
Loans to substandard debtors	81.2	117.0	35.9	67.1	-2.4	0.1	-8 6	-20.3
Loans to special mention debtors (excluding loans to substandard debtors)	291.1	418.6	127.5	179.4	47.9	4.1	-5.7	-2.4
(1HFY2006)								-
				Billion	Billions of Yen			
•		·1		* * * * * * * * * * * * * * * * * * * *	Change	пде		-
	Mar. 2006	Sep. 2006	Change	Downgrade (+) Downgrade(-) Upgrade (+)	Downgrade(-)	Upgrade (+)	Upgrade (-) W	Upgrade (-) Write-off, sales, or collection
Bankrupt/practically bankrupt	7.3	6.0	· -1.3	1.1	•	•	-1.0	-1.5
Doubtful	19.3	23.4	4.1	9.6	-0.4	0.2	-1.8	-3.5
Loans to substandard debtors	117.0	98.3	-18.8	1.6	<u>.</u>	2.1	-12.9	-8.5
Loans to special mention debtors (excluding loans to substandard debtors)	418.6	312.8	-105.8	25.6	-8.0	4.4	-96.9	-30.9

## 7. Risk managed loans by industry (Non-consolidated)

		Sep. 2006		Millions of Yen		Mar. 2006	
	Banking arc Trust a/c (*)	Trustalc (*)	Bankir	om 1	Banking a/c		Banking + trust
Domestic Branches (excluding offshore)	77,642	20,020	97,662	-9,093	74,857	31,898	106,756
Manufacturing	13,363		13,363	2,003	11,108	251	11,359
Agriculture, forestry, fishing, mining	1	•	•	•		•	•
Construction	2,022	, , , , , , , , , , , , , , , , , , ,	2,022	-657	1,807	873	2,680
Energy and utilities	1	•	•	•	•	•	•
Communication	•		•	٥.	0	•	0
Transportation	12,109	•	12,109	-70	12,023	156	12,180
Wholesale and retail	20,069		20,069	-2,430	21,282	1,217	22,500
Finance and insurance	•		•	•	1	•	
Real estate	8,768	3,892	12,661	-2,782	8,112	7,331	15,444
Various services	10,622	•	10,622	-4,875	11,500	3,997	15,498
Others	10,686	16,127	26,814	-278	9,022	18,069	27,092
Overseas branches and offshore	2,533	•	2,533	-83	· 2,617	•	2,617
Total	80,176	20,020	100,196	-9,176	77,474	31,898	109,373
/*\ Trint o/o io primo polarico polarico de o/o							

<sup>(\*)</sup> Trust a/c is principal guaranteed trust a/c

## 8. Reserves for possible loan losses

#### (1) Banking a/c (Consolidated)

311	244	238	305	550	Reserves for loans to borrowers in specific foreign countries	Reserves
7,081	7,034	17,643	17,691	24,725	Specific loan loss reserves	Specific I
9,904	-3,662	44,642	58,209	54,547	serves	General reserves
17,298	3,616	62,524	76,206	79,823	Reserves for possible loan losses	Reserves for
Sep. 2006	Sep. 2006		•			
Sep. 2005 to		Sep. 2005	Mar. 2006	Sep. 2006		•
Change from:	Change from					
		lions of Yen	Mill		· · ·	

### (2) Banking a/c (Non-consolidated)

	, and the second second	Mill	ions of Yen		
	Sep. 2006	Mar. 2006	Sep. 2005	Change from Sep. 2005 Mar. 2006 to Sep. 2006	Change from Sep. 2005 to Sep. 2006
Reserves for possible loan losses	69,873	66,501	56,689	3,372	13,183
General reserves	50,565	53,882	41,471	-3,316	9,094
Specific loan loss reserves	18,757	12,312	14,979	6,444	3,777
Reserves for loans to borrowers in specific foreign countries	550	305	238	244	311

## (3) Principal guaranteed trust a/c (Non-consolidated)

472	-32	5,955	5,516	otal 5,483	Total
328	347	524	504	Reserves for jointly-operated money trust 852	Res
-800	-380	5,431	5,011	Reserves for loan trust 4,630	Res
Change from Sep. 2005 to Sep. 2006	Change from Mar. 2006 to Sep. 2006	Sep. 2005	Mar. 2006	Sep. 2006	
		llions of Yen	IIM .	· (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	٠.